



## KSS Design

KSS Design Ltd is an award-winning architectural practice. It employs over 80 staff in its London and Kent offices and was already accustomed to outsourcing its payroll to a bureau. On acquiring another design house that was using Cox & Co. they started to realise there was an alternative to the inflexible and impersonal service they were receiving from their existing provider.



### **Patricia Mitchell, accounts manager for KSS Design Group, reveals how they came to appreciate Cox & Co:**

“When KSS Design Ltd bought Fox Linton Associates we were keen for them to start using our existing systems and practices. Fox Linton already outsourced its payroll function to Cox & Co. and it was during the acquisition process that we first recognised they were receiving a higher-quality service than we were from our provider. Differences included their service flexibility, bespoke reports and responsiveness – and were evident in the staff’s high regard for them.

We monitored Cox & Co’s performance while they continued to run Fox Linton’s payroll during the handover. This further consolidated our appreciation of their knowledge and expertise. So the decision to change to Cox & Co. was an easy one. They are the better specialist payroll provider and their fixed monthly fee is extremely competitive.

The transition was incredibly smooth and Cox & Co. handled everything on our behalf. They ran our first payroll less than a week after our decision to migrate! They consolidated and formatted our reports to meet our own specific requirements and we are able to send them our payroll information in a format that suits both parties. We certainly feel they have become part of our team.”

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**To find out more about KSS Design Group, go to [www.kssgroup.com](http://www.kssgroup.com)**

**Contact Cox & Co.**

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